

NZX Release 30 September 2008

# Pyne Gould Corporation to seek a banking licence

Pyne Gould Corporation Limited (PGC) announced today that it proposes to restructure its operations to become the only New Zealand owned publicly listed bank.

The Company has had discussions with the Reserve Bank and will soon submit an application for banking registration.

The Company's two existing financial services businesses, MARAC and Perpetual will form the core of the new bank. This restructuring into a "specialist" bank will enable these businesses to better meet the needs of their customers by offering financial services to both small and medium sized businesses throughout New Zealand and also specialist personal banking for individuals.

MARAC already has many of the features of a bank and Perpetual provides many of the services of a bank. The new bank will continue to offer the majority of the current services of both companies while focusing on what they do best. We will not duplicate the broader activities of the other mainstream banks.

The move by Pyne Gould Corporation to bank status is a continuation of the path that the Company has been following for the last several years of developing specialised financial services operated within prudent financial guidelines.

As part of this process the Board of PGC is reviewing ownership of non-banking assets. For example the Board is considering doing an in specie distribution to shareholders of its PGW stake. This is likely to be done over time by way of future dividend options to align with imputation credits. The Board will also consider other structural options.

Brian Jolliffe
Managing Director

Sam Maling Chairman

For further information please contact

Brian Jolliffe Managing Director Pyne Gould Corporation Telephone 09 539 9702 Mobile 027 446 6066

### **Additional information about Pyne Gould Corporation Limited**

Pyne Gould Corporation is a holding company for three separate businesses: MARAC and Perpetual Trust, which are 100% owned subsidiaries, and PGG Wrightson, a 22% owned associate. Pyne Gould Corporation also owns its head office building in Christchurch.

### **MARAC Finance Group** consists of:

- MARAC Financial Services Ltd, which is the umbrella company for all the MARAC group companies:
  - MARAC Finance Ltd;
    - a Consumer division consisting of motor vehicle, marine and leisure financing and motor vehicle leasing;
    - a Business division consisting of plant & equipment and business financing, property financing and Ascend Finance;
  - MARAC Securities Ltd an arranger of structured finance solutions;
  - MARAC Investments Ltd a specialised niche investment company;
  - MARAC Insurance Ltd a provider of insurance products to MARAC clients;
- Nissan Finance New Zealand Ltd a lender to the Nissan dealer network.

#### Perpetual Trust consists of:

- A Corporate Trust business. This division provides trustee services for investment products, including unit trusts, securitisation structures, group investment funds, superannuation schemes, debt securities and local authority funding. They also act as statutory supervisor for retirement villages and forestry partnerships;
- A Personal Client Services business. This division provides trust, estate planning, investment advice and asset management services to individuals and their families:
- A Funds Management business. This division provides a range of managed investment products for Perpetual Trust clients and to external investors.

## **PGG Wrightson** consists of:

- A Rural Services business. This division consists of livestock, wool, rural supplies, Fruitfed supplies and irrigation & pumping services;
- A Financial Services business. This division consists of finance, real estate, insurance and funds management services;
- A Technology Services business. This division consists of seeds & grain, nutrition, animal health, training and consultancy, South America.